



SINGATRON
GROUP Since 1976

47 Years
In Industry

Become a preferred
Inter-Connectivity Solutions Provider
成為業界首選的連接器方案商

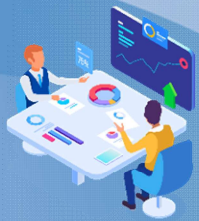
2023Q3 Investors Conference

Stock Code: 6126

Singatron Enterprise Co., Ltd.

www.singatron.com.tw
www.sgconn.com

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Future Prospects

About SINGATRON

Milestones

Experience in Connector Manufacturing

47 YEARS

2023

Capital
US\$45,000
1976

Capital
US\$38M
2022

Revenue
US\$131M
2022

Budget
US\$156M
2023F

1976

2001 – 2002

2011 – 2013

2015 – 2016

2018 – 2020

2021 – 2022

2023

Founded in Taiwan
with a start-up capital
US\$45,000 in 1976

- Established China plants in Suzhou and Zhongshan
- Listed on Taiwan Stock Exchange

- Established Waterproof BU in Suzhou, China
- Set-up San Jose, USA office

- Introduced USB Type-C Conn. to the market
- Suzhou plant was listed on NEEQ* in China

- Established Automotive BU in Suzhou, China
- In December, 2020, Suzhou plant was delisted from NEEQ* in Mainland China

- Obtained TID/ USB4 and TBT4 certified
- Introduced HDMI 2.1 Connectors to the market

- Set-up Vietnam Office
- Suzhou plant was listed on ChiNext* in China.
- Introduced DDR5 Long/ SO Dimm , DP2.1, ESS* Connectors to the market

*NEEQ : National Equities Exchange and Quotations

*ChiNext : Shenzhen Stock Exchange : ChiNext

*ESS : Energy Storage System

Worldwide Service Network

■ Manufacturing Location
□ Sales Service/ Distributor



Factories

Functions:

● Engineering ● R&D ● Marketing & Sales
● Production ● Pilot Run
● Molding/ Tooling/ Stamping ● QA



Taiwan Headquarters
Established in 1976

7,204m² 87



Suzhou, China Plant
Established in 2002

28,267m² 896



Zhongshan, China Plant
Established in 2002

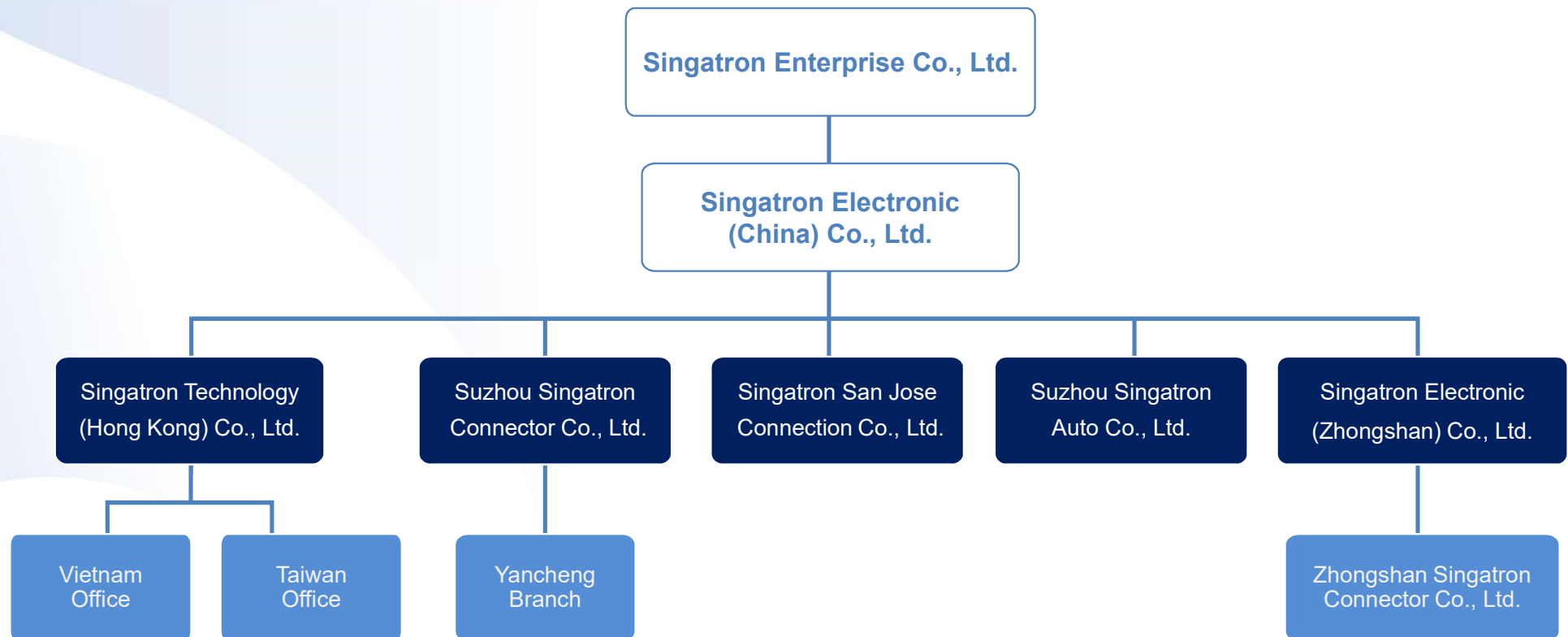
7,390m² 251



Yancheng, China Plant
Established in 2008

2,600m² 102

Group Organization Structure



“WECAN” Industry Distribution Direction



“ W ” Waterproof Application

E Marine Electronics
Rader/GPS/Autopilot/Entertainment



EC Outdoor Display& Stereo
Outdoor Lighting



E Industrial Automation,
Outdoor AP/ IP, Outdoor Camera



EA Light Electric Vehicle
Battery charger, Controller and Motor



A Automotive

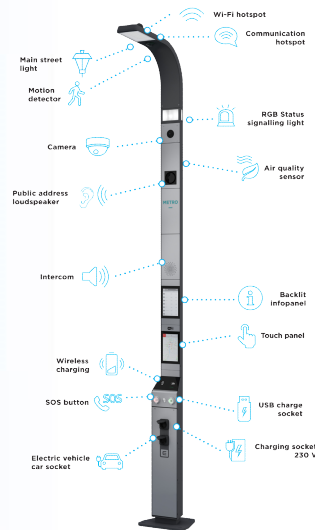


E Medical Equipments
Medical Cart/ Alert/ Warning/ Patient Bed



“ E ” Energy & Charging

Smart Pole,
Smart Street Light,
Solar Panels/ Inverter,
Micro Base Station,
Wireless AP,
Display/ Monitoring,
Surveillance System,
Broadcasting,
Medical Devices



“ C ” Consumer & Smart Appliances

Smart Watch,
Bluetooth, TWS,
Smart Speaker,
Smart Appliance, Drone,
Smart TV, Connected
Media Devices,
Security Camera,
Smart Phone, Digital
Camera



USB Type-C Conn./ Cable



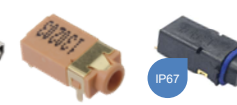
USB3.0/ 2.0



DC Power Jack



Micro USB



Audio Jack



DP2.1 Conn/ Cable



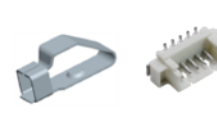
RJ45/ Transformer



HDMI 2.1



Battery Connector/ Pogo Pin/ Wire Accessory/ Wafer



HDMI2.1+RJ



HDMI2.1 Cable

“ A ” Automotive & Transportation

Car Electronics,
Light Electric Vehicle
(e-scooter, e-bike), All
Terrain/ Off-road Vehicle,
Instrument Cluster,
Infotainment, Media Hub,
GPS, Charging System,
Data Port, ADAS (Parking
Assist, Camera, others)



“ N ” Notebook & Computers

Notebook,
Gaming Computer,
Desktop, Tablet,
Workstation, Server



USB4® Version 2.0
Linear Re Driver (LRD) Cable



DC Power Jack/ Cable Assembly



USB 3.0/ 2.0



USB Type-C Connector / Cable Assembly



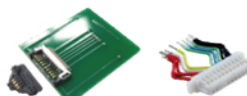
Audio Jack



RJ45/ Transformer



HDMI2.1



Battery Connector



DDR5 LONG DIMM/ SO DIMM

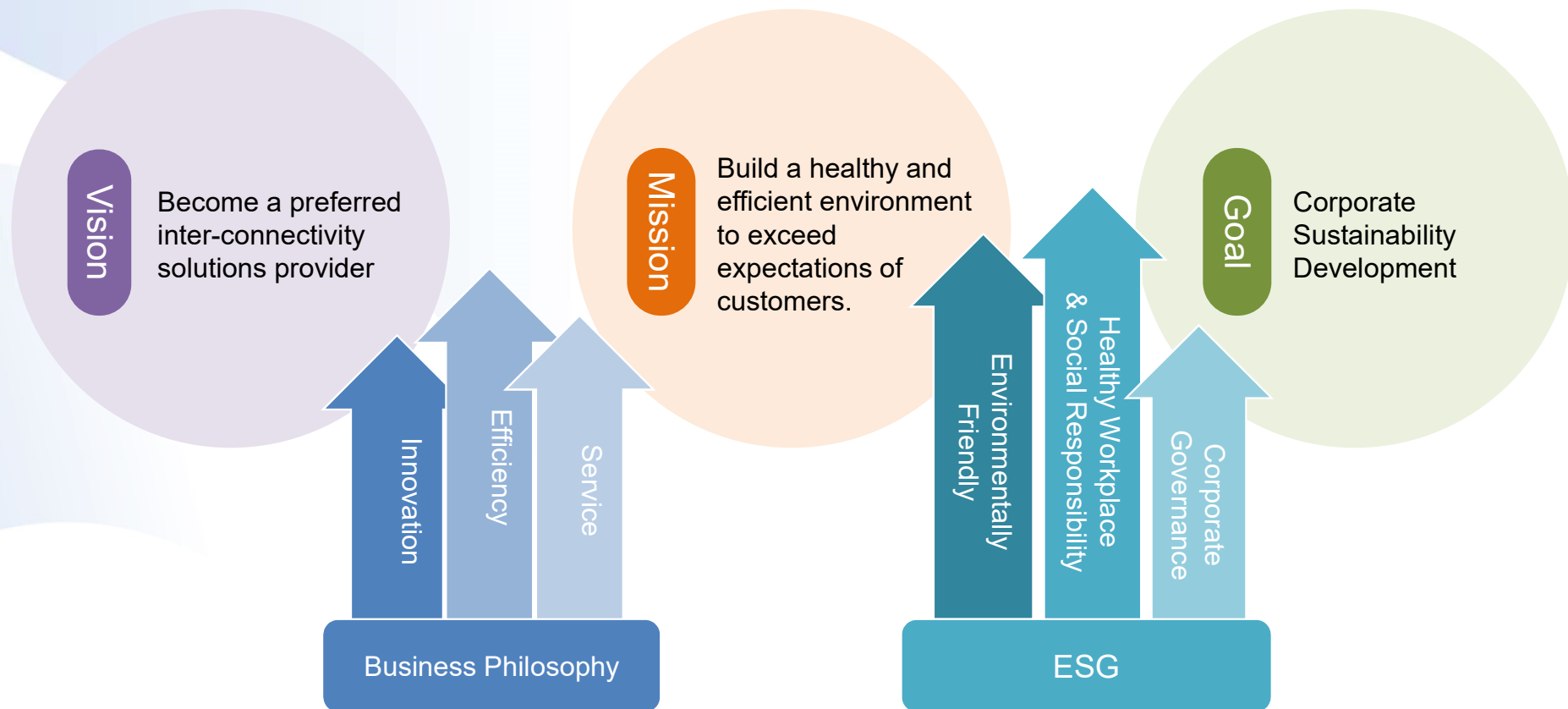


DP2.1 Conn./ Cable



HDMI 2.1 Cable

Vision, Mission and ESG



ESG Management



Environmental Friendly

- Quality & reliability
- Innovation & efficiency
- Energy saving & carbon reduction
- Supply chain management

Social Responsibility

- Healthy Workplace
- Labor rights
- Employee relations & benefits
- Community involvement

Corporate Governance

- Honesty & legal compliance
- Risk management
- Transparency
- Board structure, diversity and independence

Certificates

Quality & Reliability

ISO 9001:2015
Quality management system

IATF16949:2016
Automotive Quality management system

6 Sigma
Process Improvement & Quality Management

Environmental, Health & Safety

ISO14001:2015
Environment and Safety Policy

ISO45001:2018
Occupational Safety and Health Management System

IECQ QC080000:2017
Hazardous Substance Management System

ISO 14064-1
Greenhouse Gas Inventory Report Part-1

Sony & ASUS
Green Partner

RoHS & WEEE

Corporate Social Responsibility

RBA 7.0

Procurement specification for non-conflicted areas

International Regulation & Product Specifications

USB-IF / BTB/ HDMI/ JEDEC/ VESA/
PCI-SIG Specification



Worldwide Safety Requirements



NMEA 2000
standard for
Marine Electronics

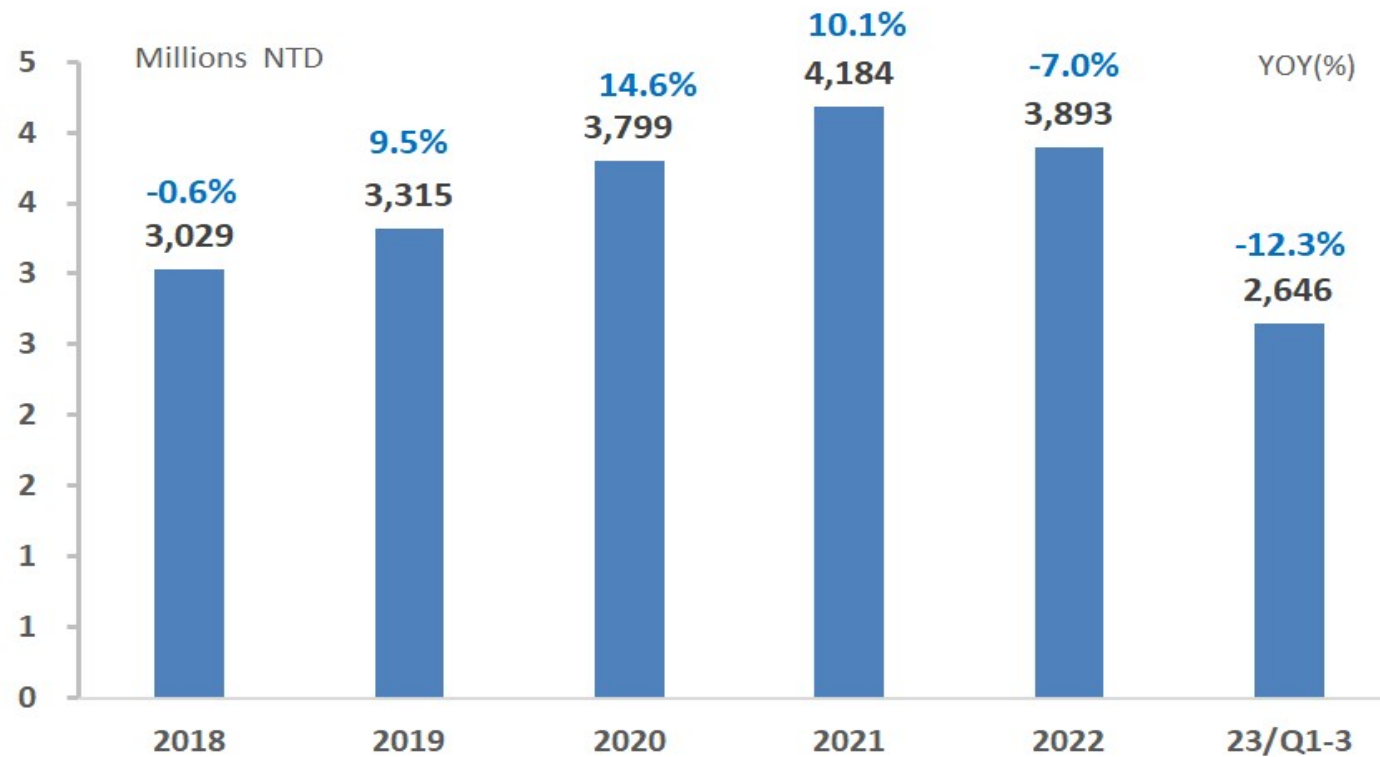


D&B
Business
Credit



Financial Record

Group Fiscal Revenue (2018-2023Q3)

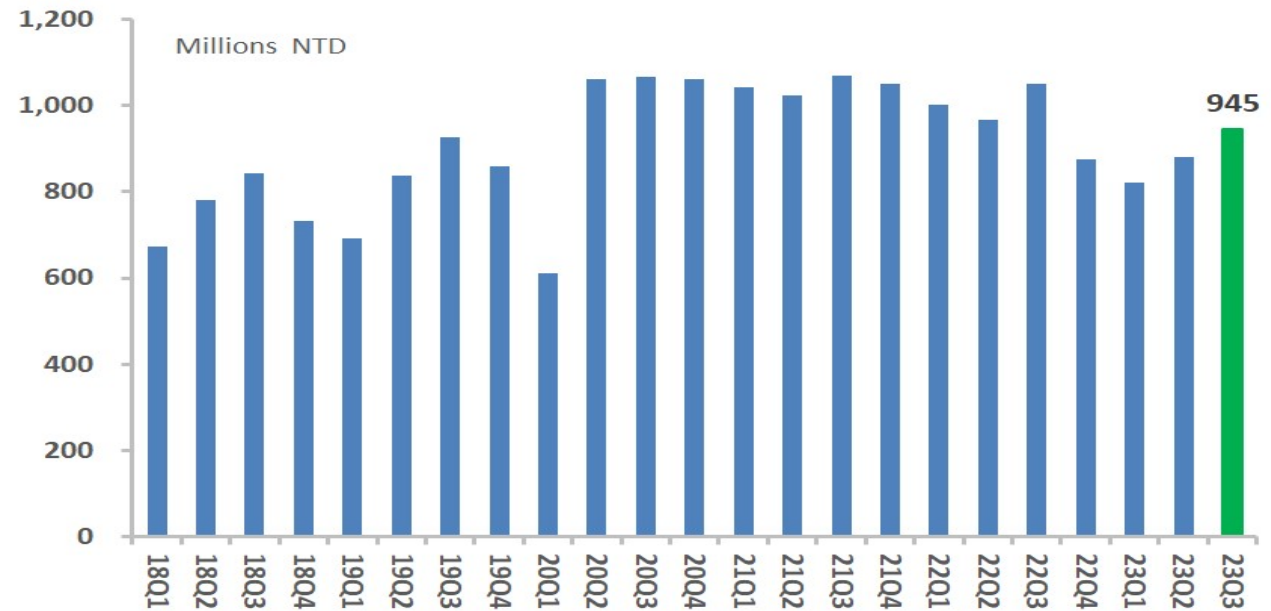


Group Quarterly Revenue (2018-2023Q3)

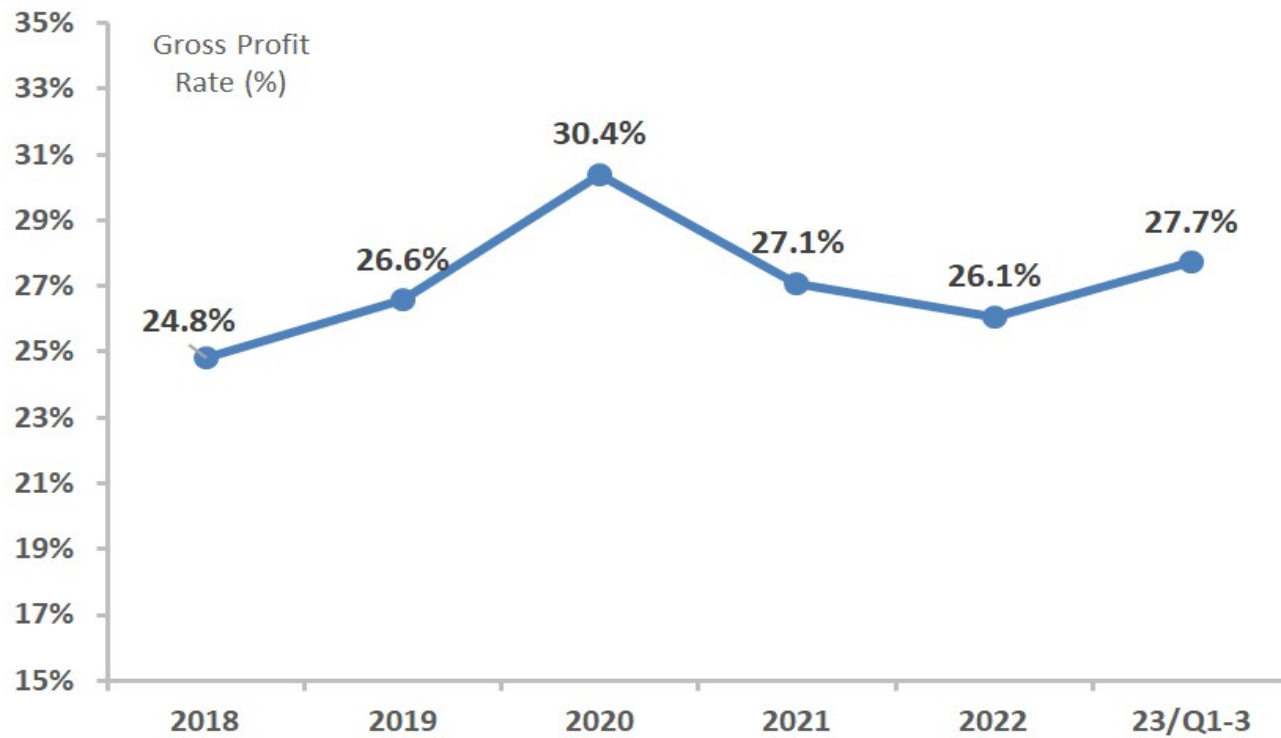
營收狀況表

In Million of New Taiwan Dollars

	Q1	Q2	Q3	Q4	Total	成長率
2018	674	780	844	732	3,029	-0.6%
2019	693	838	926	859	3,315	9.5%
2020	610	1,061	1,067	1,061	3,799	14.6%
2021	1,043	1,024	1,068	1,050	4,184	10.1%
2022	1,001	967	1,051	874	3,893	-7.0%
23/Q1-3	822	879	945	-	2,646	-12.3%

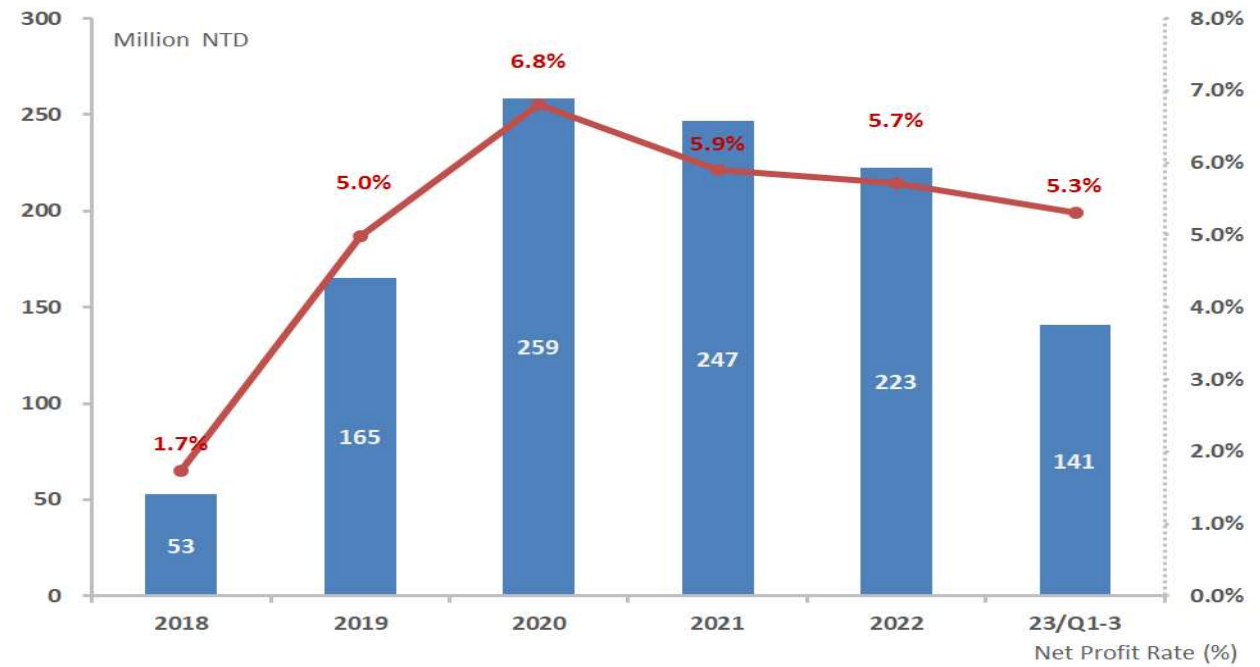


Group Gross Profit (2018-2023Q3)



Group Net Income (2018-2023Q3)

	Q1	Q2	Q3	Q4	Total
2018	-6.1%	5.4%	3.2%	3.4%	1.7%
2019	4.1%	4.2%	6.2%	5.2%	5.0%
2020	4.8%	8.8%	6.8%	5.9%	6.8%
2021	4.9%	5.5%	6.9%	6.3%	5.9%
2022	5.6%	6.9%	5.8%	4.5%	5.7%
23/Q1-3	5.6%	4.9%	5.4%	-	5.3%



Group Simplified Income Statement for Past 5 Years

(Audited and Consolidated)

In Thousands of New Taiwan Dollars	23/Q1-Q3 Consolidated	2022 Consolidated	2021 Consolidated	2020 Consolidated	2019 Consolidated	2018 Consolidated
Net Sales	2,646	3,893	4,184	3,799	3,315	3,029
YOY(%)	-12.34%	-6.97%	10.14%	14.59%	9.46%	-0.57%
Gross Profit	734	1,015	1,134	1,155	881	752
Gross Profit(%)	27.74%	26.08%	27.09%	30.40%	26.58%	24.82%
Operation Income	255	340	432	474	233	148
Operaion Profit(%)	9.63%	8.73%	10.33%	12.47%	7.03%	4.89%
YOY(%)	-4.36%	-21.41%	-8.74%	103.32%	57.38%	-46.25%
Net Income	141	223	247	259	165	53
Net Profit(%)	5.31%	5.72%	5.90%	6.80%	4.99%	1.74%
YOY(%)	-23.31%	-9.83%	-4.54%	56.28%	214.38%	-60.38%
Basic EPS(NTD)	1.20	1.85	1.97	2.02	1.22	0.41

Revenue and Share Rate by Market Segment (2022/2021/2020)

(Audited and Consolidated)

In Million of New Taiwan Dollars

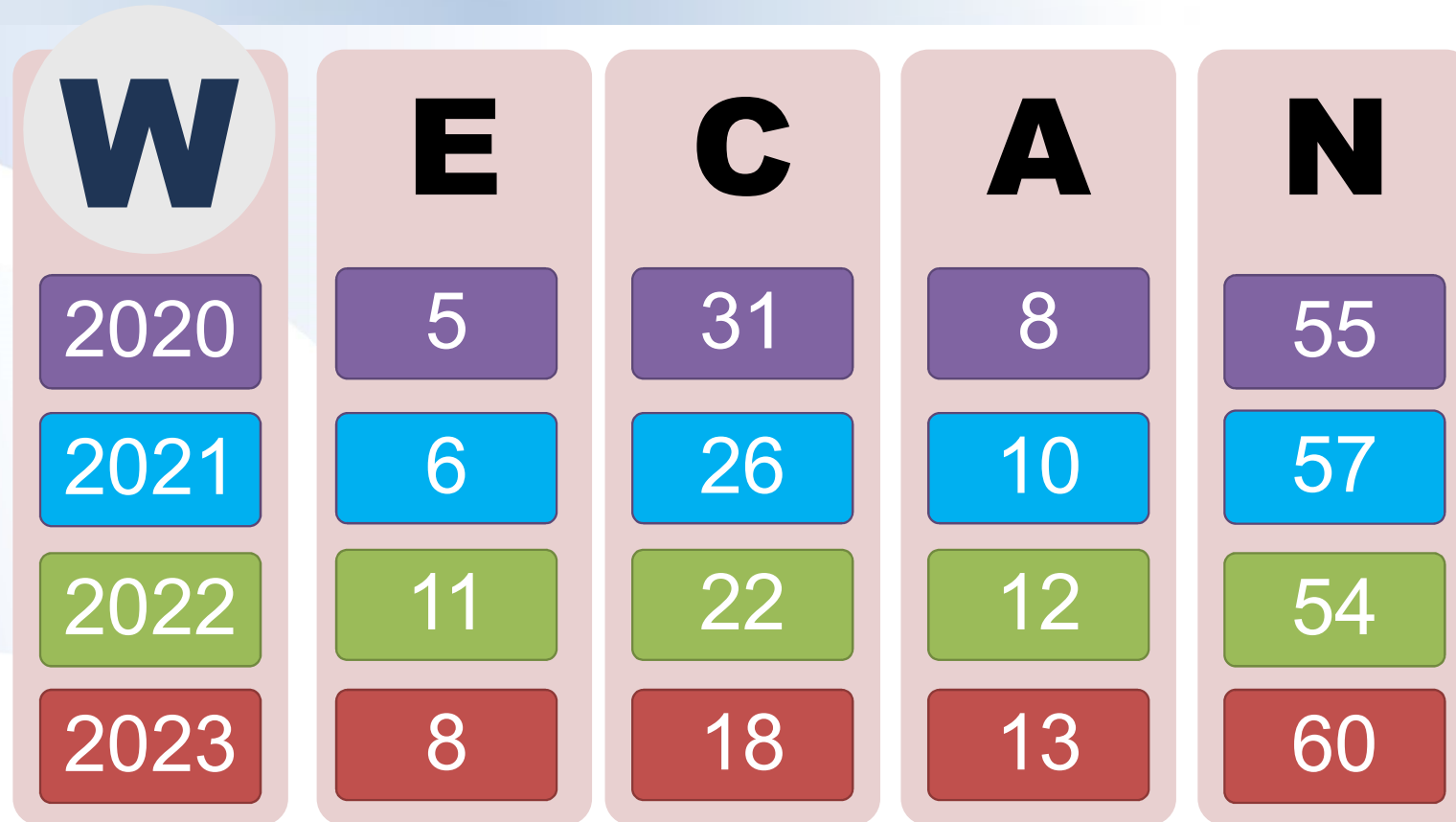
Industry	2022	%	2021	%	2020	%
N: NB	2,092	54%	2,434	58%	2,080	55%
C: Smart Appliances	513	13%	556	13%	695	19%
C: Consumer Electronics	349	9%	445	11%	494	13%
A: Car Electronics	476	12%	400	10%	297	8%
E: New Energy	413	11%	290	7%	194	5%
Other	50	1%	59	1%	39	1%
Total	3,893	100%	4,184	100%	3,799	100%

Revenue and Share Rate by Market Segment (2023 vs. 2022 same period)

In Million of New Taiwan Dollars

Industry	2022/Q1-Q3	%	2022/Q1-Q3	%	Increase(Decrease)	%
N: NB	1,594	60%	1,585	53%	9	1%
C: Smart Appliances	225	9%	427	14%	(202)	-47%
C: Consumer Electronics	246	9%	285	9%	(39)	-14%
A: Car Electronics	336	13%	360	13%	(23)	-7%
E: New Energy	209	8%	322	11%	(113)	-35%
Other	36	1%	40	1%	(3)	-9%
Total	2,646	100%	3,019	100%	(372)	-12%

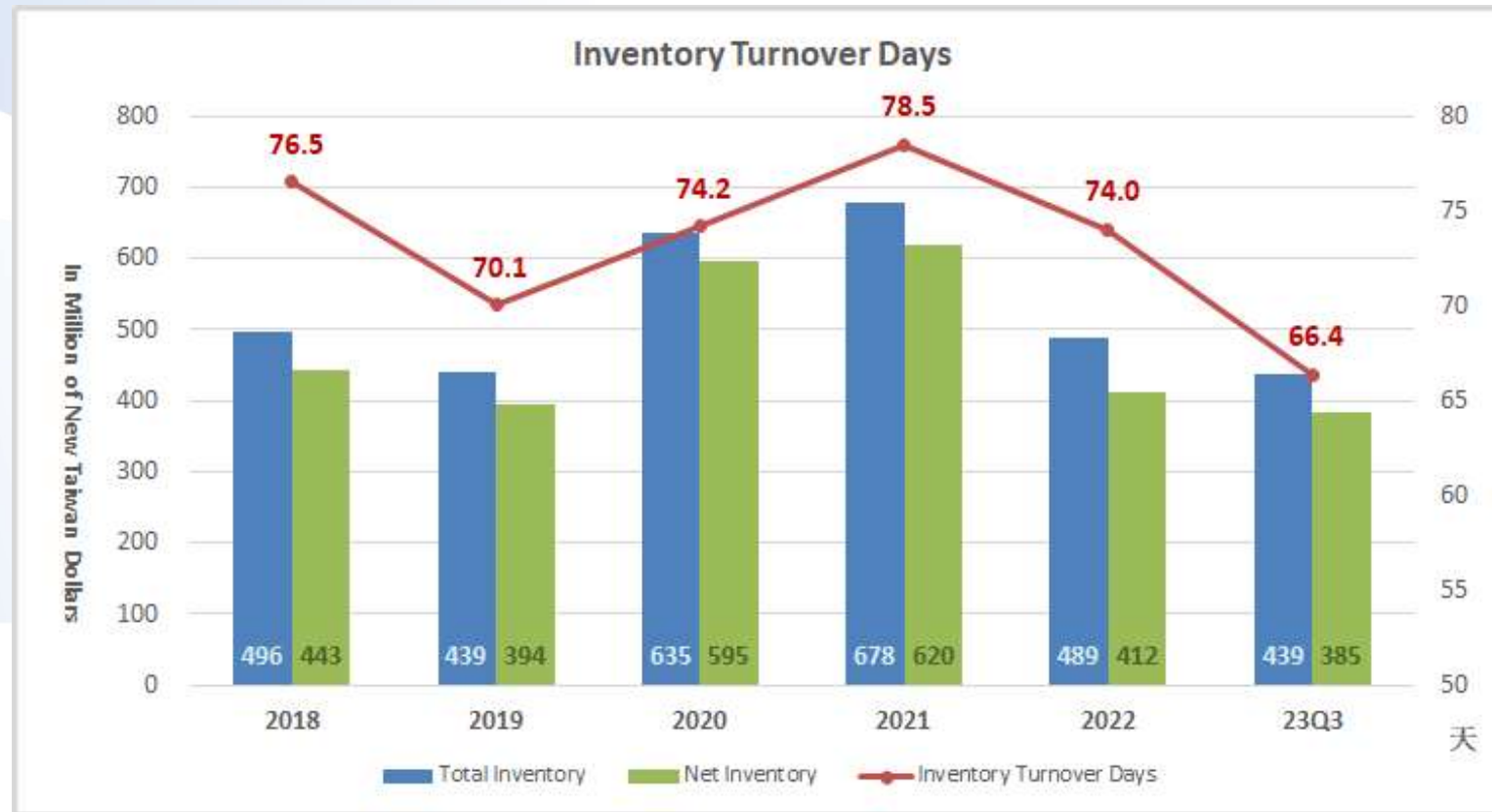
Market Segment Share Trend



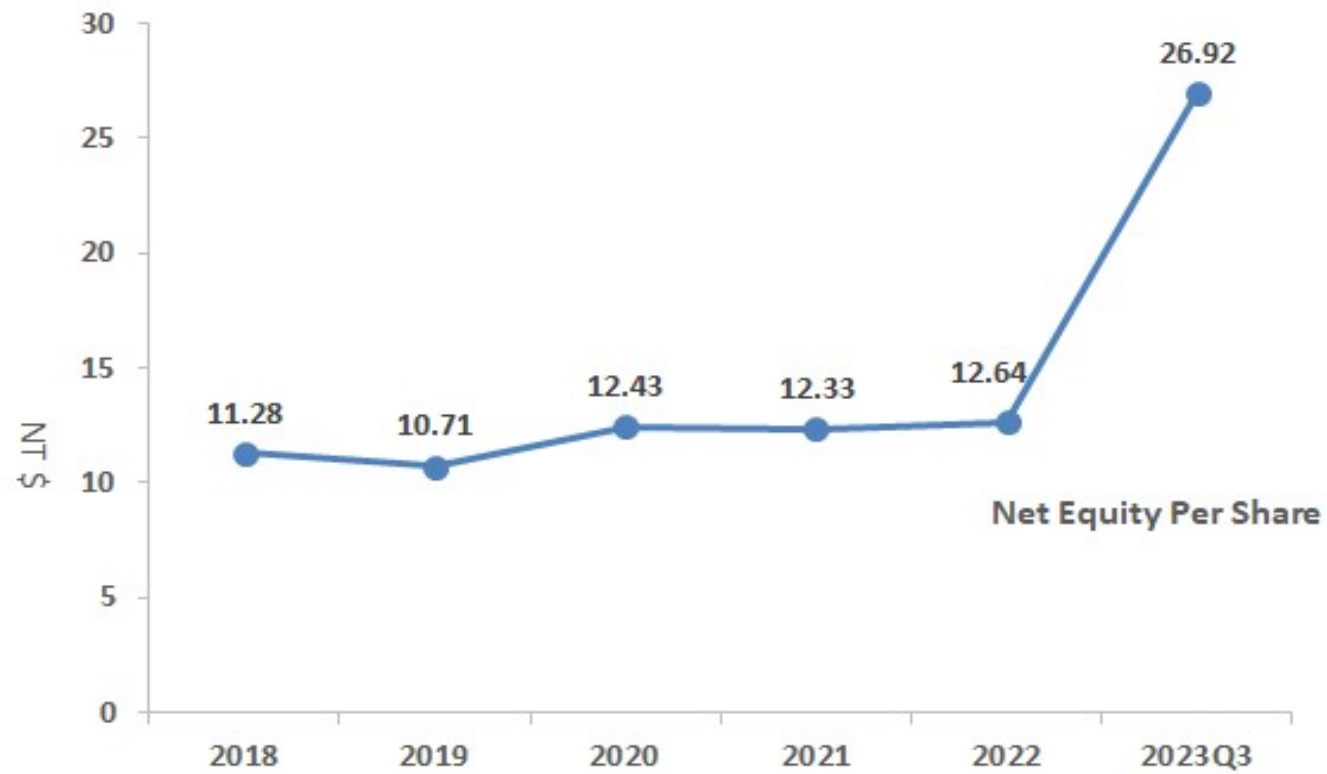
Financial Ratio

ITEM		RATIO	2023Q3	2022	2021	2020	2019	2018
Financial Structure (%)	Debt Ratio		33.74%	51.82%	50.92%	51.26%	51.01%	49.01%
	Long-term Funds to Property, Plant and Equipment Ratio		741.03%	260.36%	232.28%	235.25%	214.85%	196.37%
Solvency (%)	Current Ratio		361.33%	183.22%	181.04%	181.29%	173.73%	160.13%
	Quick Ratio		339.23%	156.74%	139.52%	141.23%	141.68%	123.17%
Operating Ability	A/R Turnover		2.66	2.90	2.86	2.84	2.87	2.74
	A/P Turnover		3.92	4.10	3.95	3.97	4.61	4.45
	Inventory Turnover		5.50	4.93	4.65	4.92	5.21	4.77
	Property, Plant and Equipment Turnover		3.71	3.83	3.98	3.75	3.38	2.95
	Total Assets Turnover		0.54	0.94	1.02	1.01	0.98	0.93
Profitability	ROA		3.06%	5.51%	6.14%	6.98%	5.17%	1.96%
	ROE		8.02%	14.50%	15.74%	17.00%	11.35%	3.76%
	Net Profit Rate		5.31%	5.72%	5.90%	6.80%	4.99%	1.74%
	Basic EPS (NT\$)		1.20	1.85	1.97	2.02	1.22	0.41
Net Equity Per Share	TW Net Equity (In Million of NT\$)		3,157	1,521	1,548	1,589	1,453	1,461
	Net Equity Per Share (NT\$)		26.92	12.64	12.33	12.43	10.71	11.28

Changes In Inventory Turnover Days



Change In Net Equity Per Share



SINGATRON Group: Future Prospects

Future Prospects

W

2020

2023

2026

2028

E

5

11

8

14

18

C

31

18

17

16

A

8

13

17

22

N

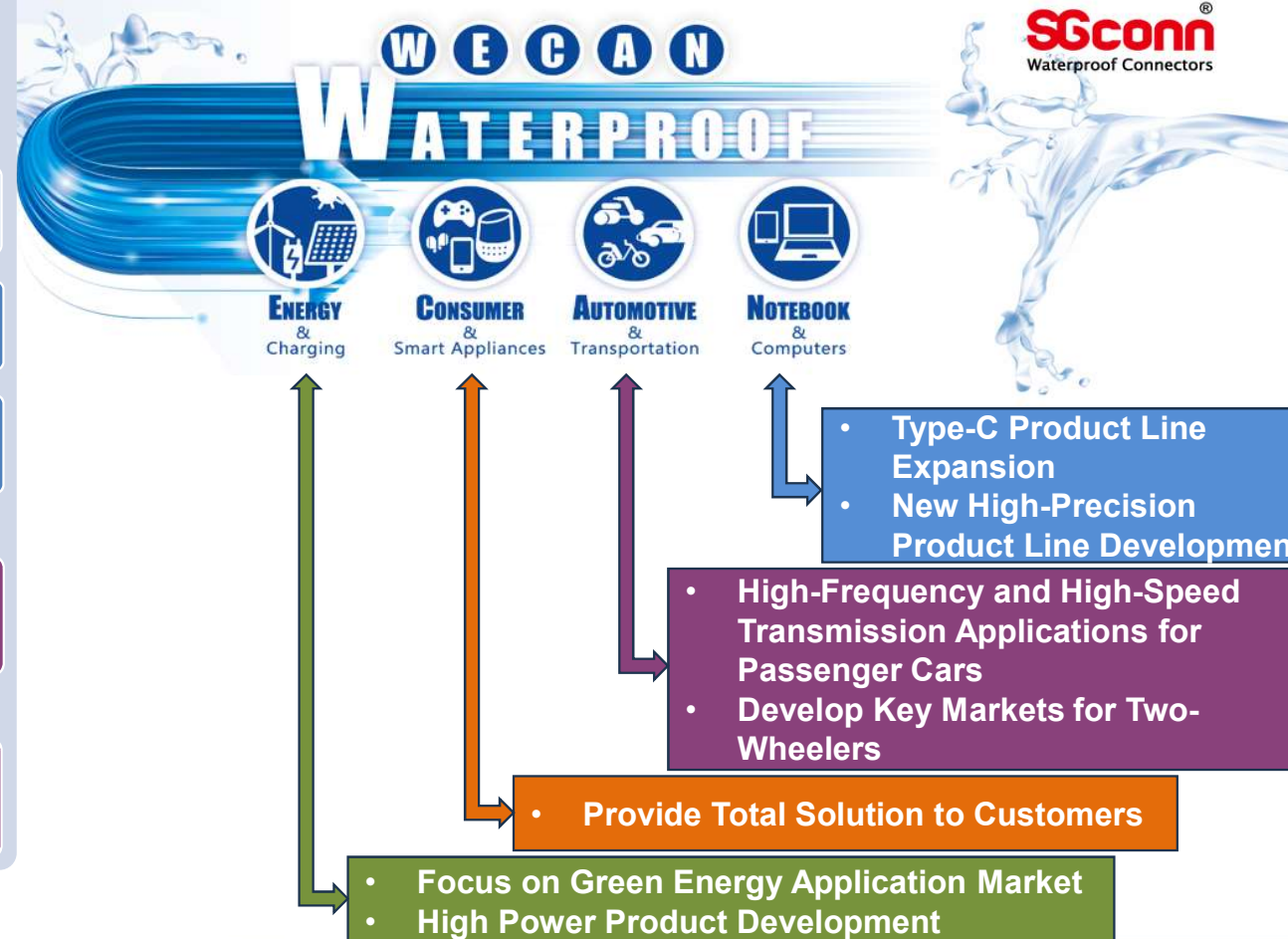
55

54

60

51

43



CONTACT Us

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