



SINGATRON
GROUP Since 1976

47 Years
In Industry

Become a preferred
Inter-Connectivity Solutions Provider
成為業界首選的連接器方案商

2024Q3 Investors Conference

Stock Code: 6126

Singatron Enterprise Co., Ltd.

www.singatron.com.tw
www.sgconn.com

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Future Prospects

About SINGATRON

Milestones

Experience in Connector Manufacturing
48 YEARS
2024

Capital
US\$45,000
1976

Capital
US\$40M
2024

Revenue
US\$111M
2023

Budget
US\$118M
2024F

1976

2001-2002

2011-2013

2015-2016

2018-2020

2021-2022

2023

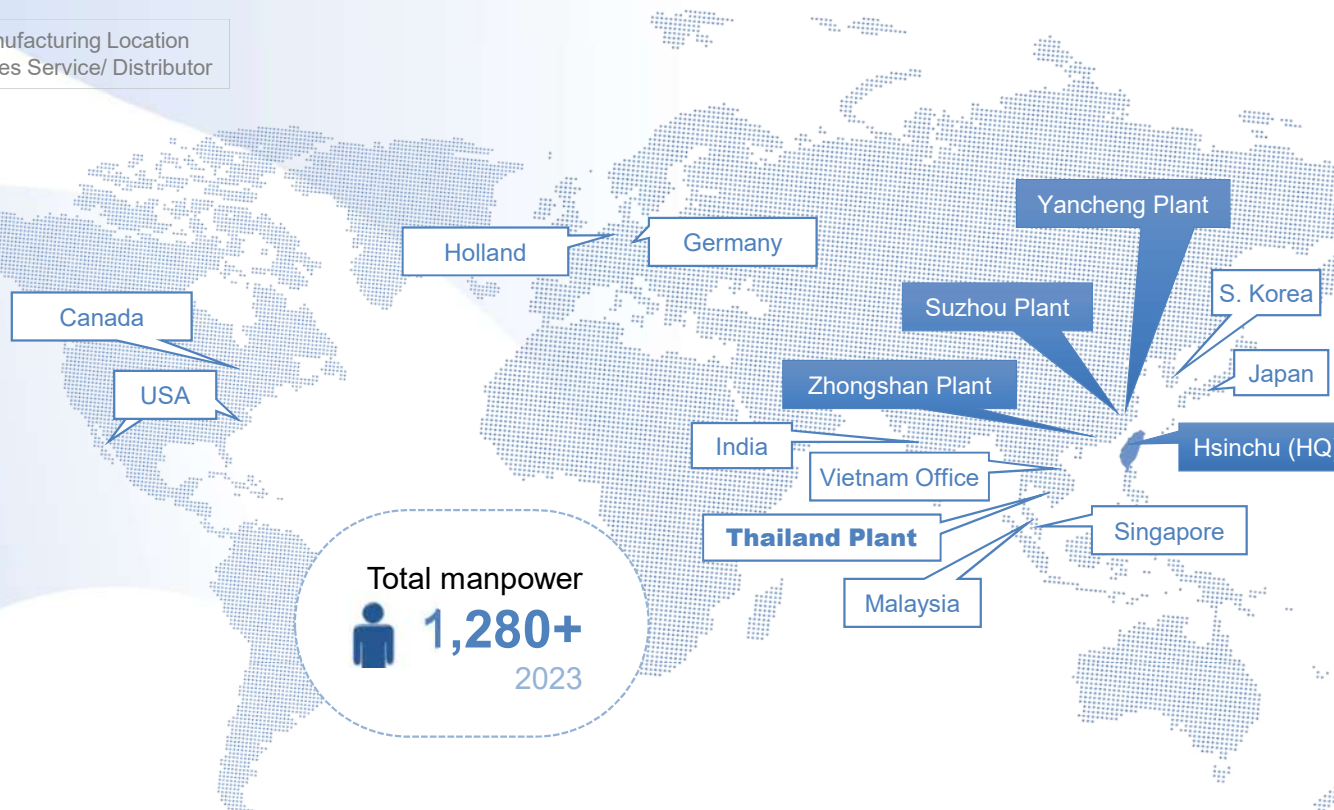
2024

- Founded in Taiwan with a start-up capital US\$45,000 in 1976
- Established China plants in Suzhou and Zhongshan
- Listed on Taiwan Stock Exchange
- Established Waterproof BU in Suzhou, China
- Set-up San Jose, USA office
- Introduced USB Type-C Conn. to the market
- Suzhou plant was listed on NEEQ* in China
- Established Automotive BU in Suzhou, China
- In December, 2020, Suzhou plant was delisted from NEEQ* in Mainland China
- Obtained TID/USB4 and TBT4 certified
- Introduced HDMI 2.1 Connectors to the market
- Suzhou plant was listed on ChiNext* in China.
- Set-up Vietnam Office
- Introduced DDR5 Long/ SO Dimm , DP2.1, ESS* Connectors to the market
- 2024 Established Thailand Plant

*NEEQ : National Equities Exchange and Quotations

Worldwide Service Network

■ Manufacturing Location
□ Sales Service/ Distributor



Total manpower
1,280+
2023

Factories

Functions:

● Engineering ● R&D ● Marketing & Sales
● Production ● Pilot Run
● Molding/ Tooling/ Stamping ● QA



Taiwan Headquarters
Established in 1976

7,204m² 89



Suzhou, China Plant
Established in 2002

28,267m² 877



Zhongshan, China Plant
Established in 2002

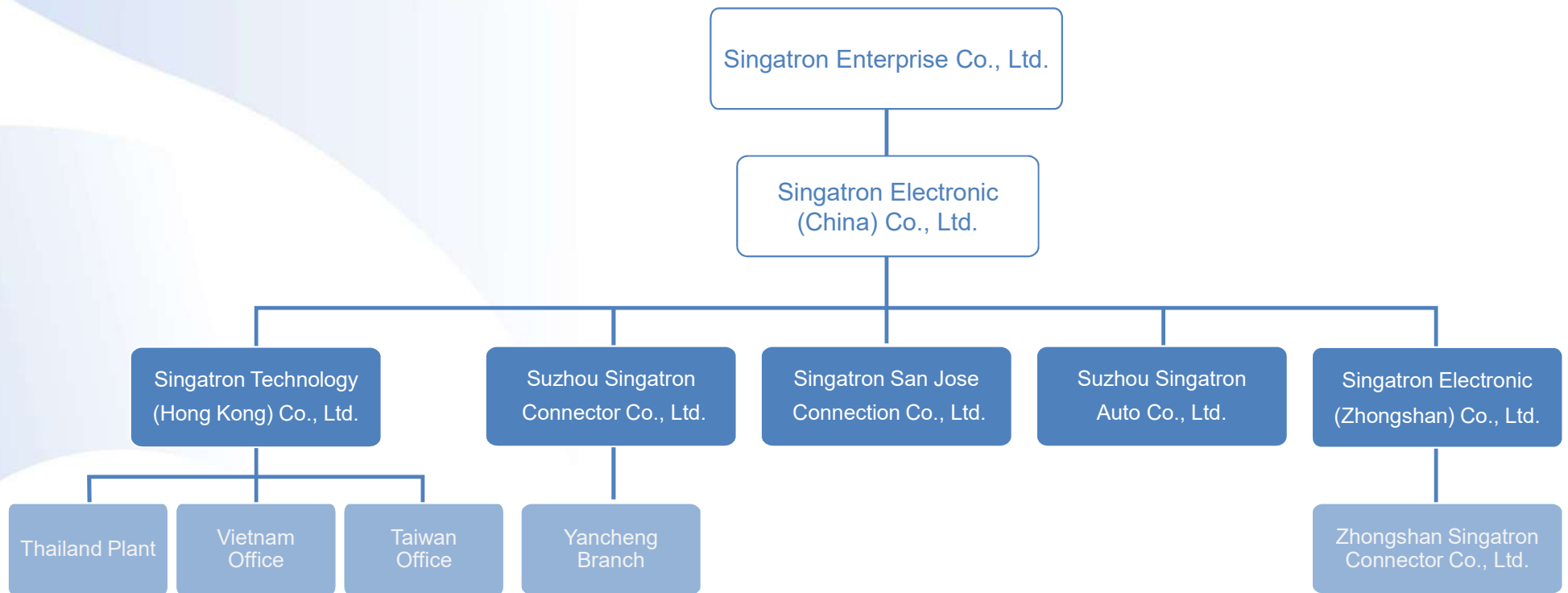
7,390m² 233



Yancheng, China Plant
Established in 2008

2,600m² 93

Group Organization Structure



“WECAN” Industry Distribution Direction



“ W ” Waterproof Application

E Marine Electronics Rader/GPS/Autopilot/Entertainment



EC Outdoor Display& Stereo Outdoor Lighting



E Industrial Automation, Outdoor AP/ IP, Outdoor Camera



EA Light Electric Vehicle Battery charger, Controller and Motor



A Automotive

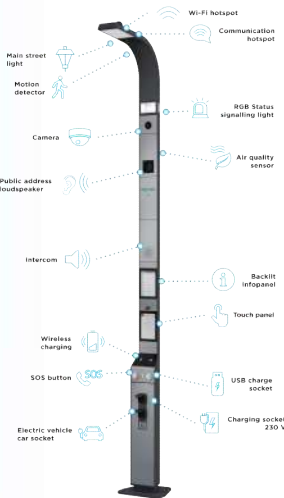


E Medical Equipments Medical Cart/ Alert/ Warning/ Patient Bed



“ E ” Energy & Charging

Smart Pole,
Smart Street Light,
Solar Panels/ Inverter,
Micro Base Station,
Wireless AP,
Display/ Monitoring,
Surveillance System,
Broadcasting,
Medical Devices



“ C ” Consumer & Smart Appliances

Smart Watch,
Bluetooth, TWS,
Smart Speaker,
Smart Appliance, Drone,
Smart TV, Connected
Media Devices,
Security Camera,
Smart Phone, Digital
Camera



USB Type-C Conn./ Cable



USB3.0/ 2.0



DC Power Jack



Micro USB



Audio Jack



DP2.1 Conn/ Cable



RJ45/ Transformer



HDMI 2.1



Battery Connector/ Pogo Pin/ Wire Accessory/ Wafer



HDMI2.1+RJ



HDMI2.1 Cable

“ A ” Automotive & Transportation

Car Electronics,
Light Electric Vehicle
(e-scooter, e-bike), All
Terrain/ Off-road Vehicle,
Instrument Cluster,
Infotainment, Media Hub,
GPS, Charging System,
Data Port, ADAS (Parking
Assist, Camera, others)



“ N ” Notebook & Computers

Notebook,
Gaming Computer,
Desktop, Tablet,
Workstation, Server



USB4® Version 2.0
Linear Re Driver (LRD) Cable



DC Power Jack/ Cable Assembly



Audio Jack



RJ45/ Transformer



HDMI2.1



Battery Connector



USB 3.0/ 2.0



USB Type-C Connector / Cable Assembly



IP67



DDR5 LONG DIMM/ SO DIMM

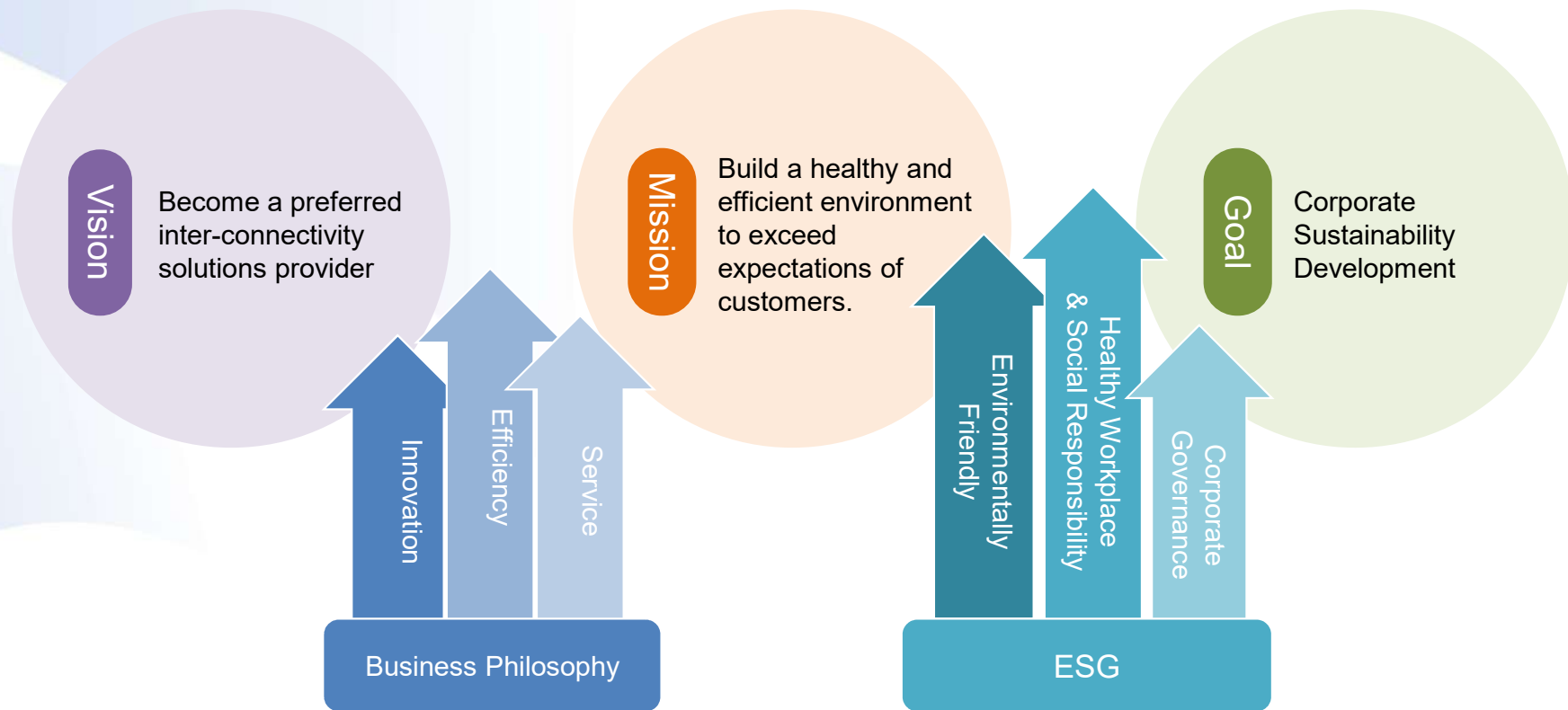


DP2.1 Conn./ Cable



HDMI 2.1 Cable

Vision, Mission and ESG



ESG Management



Environmental Friendly

- Quality & reliability
- Innovation & efficiency
- Energy saving & carbon reduction
- Supply chain management

Social Responsibility

- Healthy Workplace
- Labor rights
- Employee relations & benefits
- Community involvement

Corporate Governance

- Honesty & legal compliance
- Risk management
- Transparency
- Board structure, diversity and independence

Certificates

Quality & Reliability

ISO 9001:2015
Quality management system

IATF 16949:2016
Automotive Quality management system

6 Sigma
Process Improvement & Quality Management

Environmental, Health & Safety

ISO14001:2015
Environment and Safety Policy

ISO45001:2018
Occupational Safety and Health Management System

IECQ QC080000:2017
Hazardous Substance Management System

ISO 14064-1
Greenhouse Gas Inventory Report Part-1

Sony & ASUS
Green Partner

RoHS & WEEE

Corporate Social Responsibility

RBA 7.0

Procurement specification for non-conflicted areas

International Regulation & Product Specifications

USB-IF / BTB/ HDMI/ JEDEC/ VESA/ PCI-SIG Specification



Worldwide Safety Requirements



NMEA 2000 standard for Marine Electronics

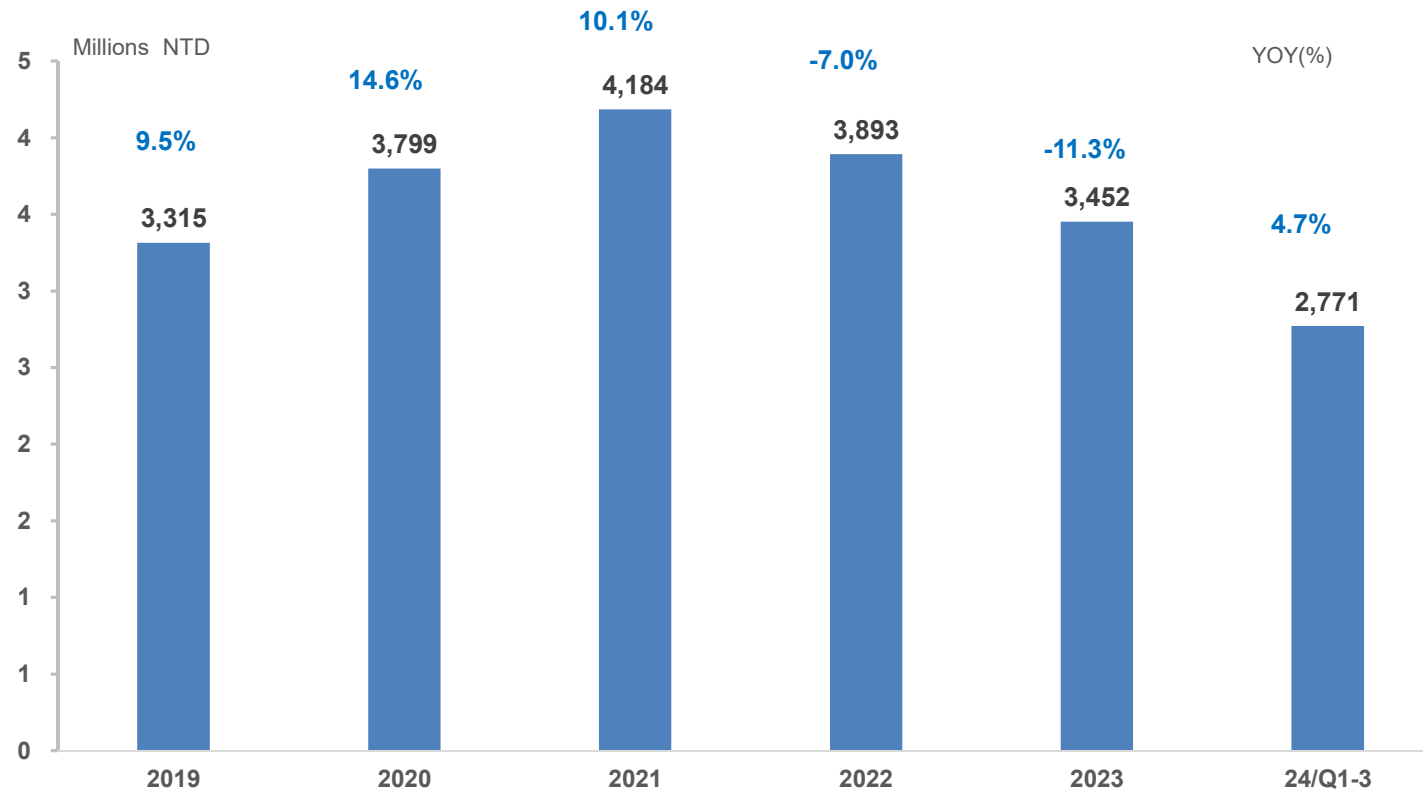


D&B Business Credit



Financial Record

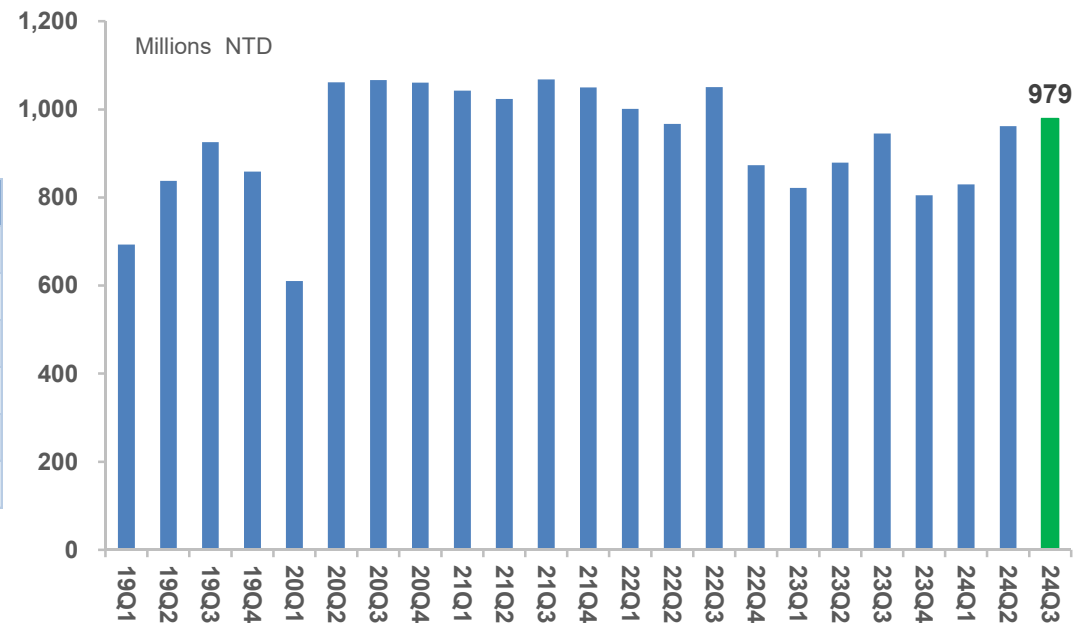
Group Fiscal Revenue (2019-2024Q3)



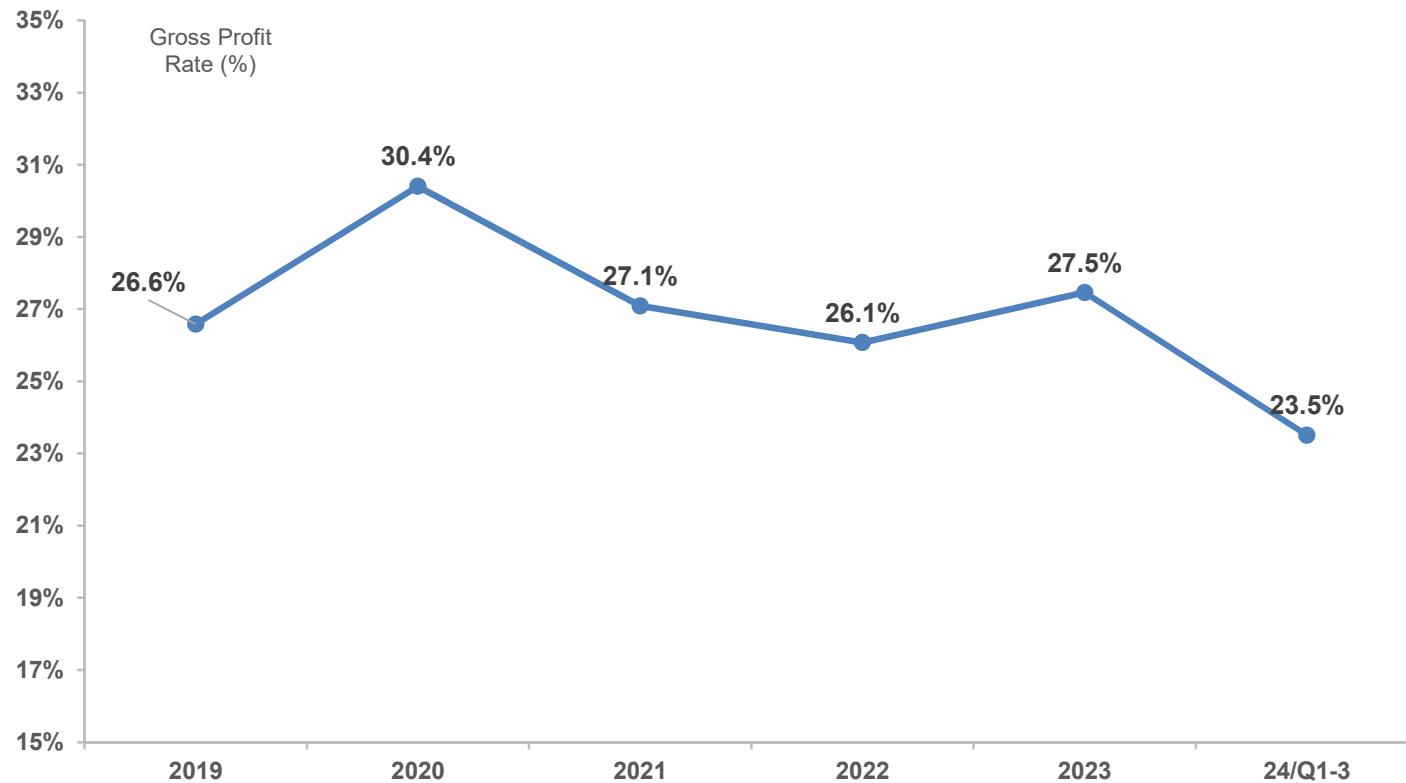
Group Quarterly Revenue (2019-2024Q3)

Revenue Statement
In Million of New Taiwan Dollars

	Q1	Q2	Q3	Q4	Total	Growth rate
2019	693	838	926	859	3,315	9.5%
2020	610	1,061	1,067	1,061	3,799	14.6%
2021	1,043	1,024	1,068	1,050	4,184	10.1%
2022	1,001	967	1,051	874	3,893	-7.0%
2023	822	879	945	805	3,452	-11.3%
24/Q1-3	830	962	979	-	2,771	4.7%

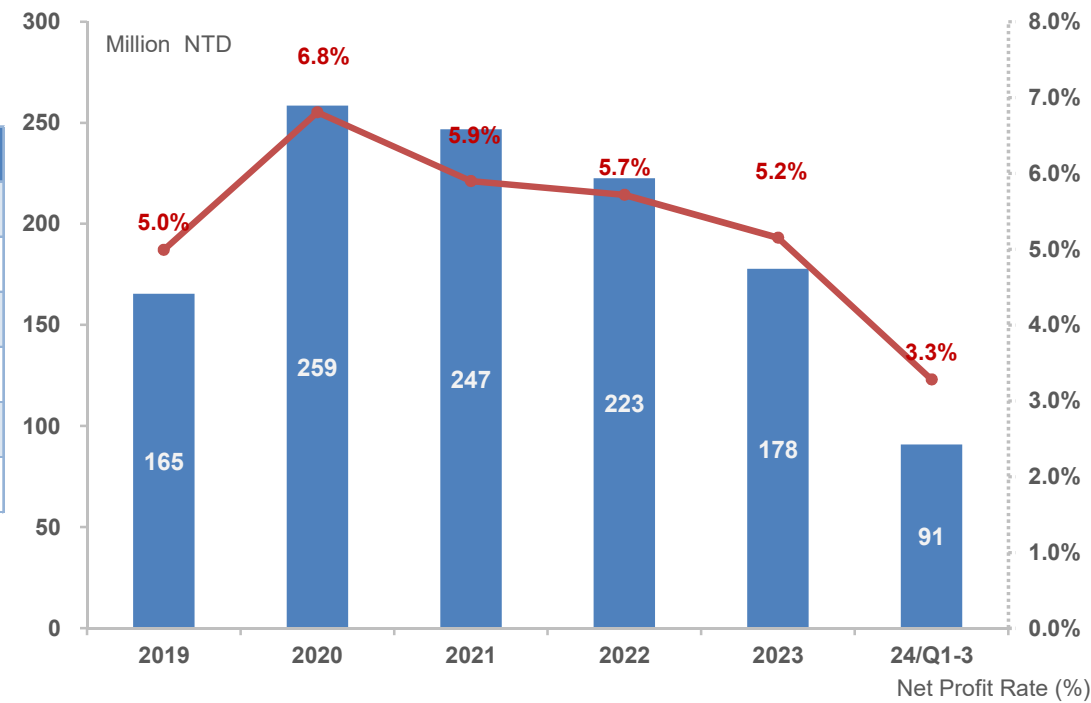


Group Gross Profit (2019-2024Q3)



Group Net Income (2019-2024Q3)

	Q1	Q2	Q3	Q4	Total
2019	4.1%	4.2%	6.2%	5.2%	5.0%
2020	4.8%	8.8%	6.8%	5.9%	6.8%
2021	4.9%	5.5%	6.9%	6.3%	5.9%
2022	5.6%	6.9%	5.8%	4.5%	5.7%
2023	5.6%	4.9%	5.4%	4.6%	5.2%
24/Q1-3	3.7%	4.1%	2.1%	-	3.3%



Group Simplified Income Statement for Past 5 Years

(Audited and Consolidated)

In Million of New Taiwan Dollars	24/Q1-Q3 Consolidated	2023 Consolidated	2022 Consolidated	2021 Consolidated	2020 Consolidated	2019 Consolidated
Net Sales	2,771	3,452	3,893	4,184	3,799	3,315
YOY(%)	4.70%	-11.32%	-6.97%	10.14%	14.59%	9.46%
Gross profit	651	948	1,015	1,134	1,155	881
Gross profit(%)	23.51%	27.46%	26.08%	27.09%	30.40%	26.58%
Operation Income	193	299	340	432	474	233
Operation Profit(%)	6.97%	8.66%	8.73%	10.33%	12.47%	7.03%
YOY(%)	-24.21%	-12.03%	-21.41%	-8.74%	103.32%	57.38%
Net Income	91	178	223	247	259	165
Net Profit(%)	3.28%	5.15%	5.72%	5.90%	6.80%	4.99%
YOY(%)	-35.35%	-20.10%	-9.83%	-4.54%	56.28%	214.38%
Basic EPS(NTD)	0.73	1.52	1.85	1.97	2.02	1.22

Revenue and Share Rate by Market Segment (2023/2022/2021)

(Audited and Consolidated)

In Million of New Taiwan Dollars

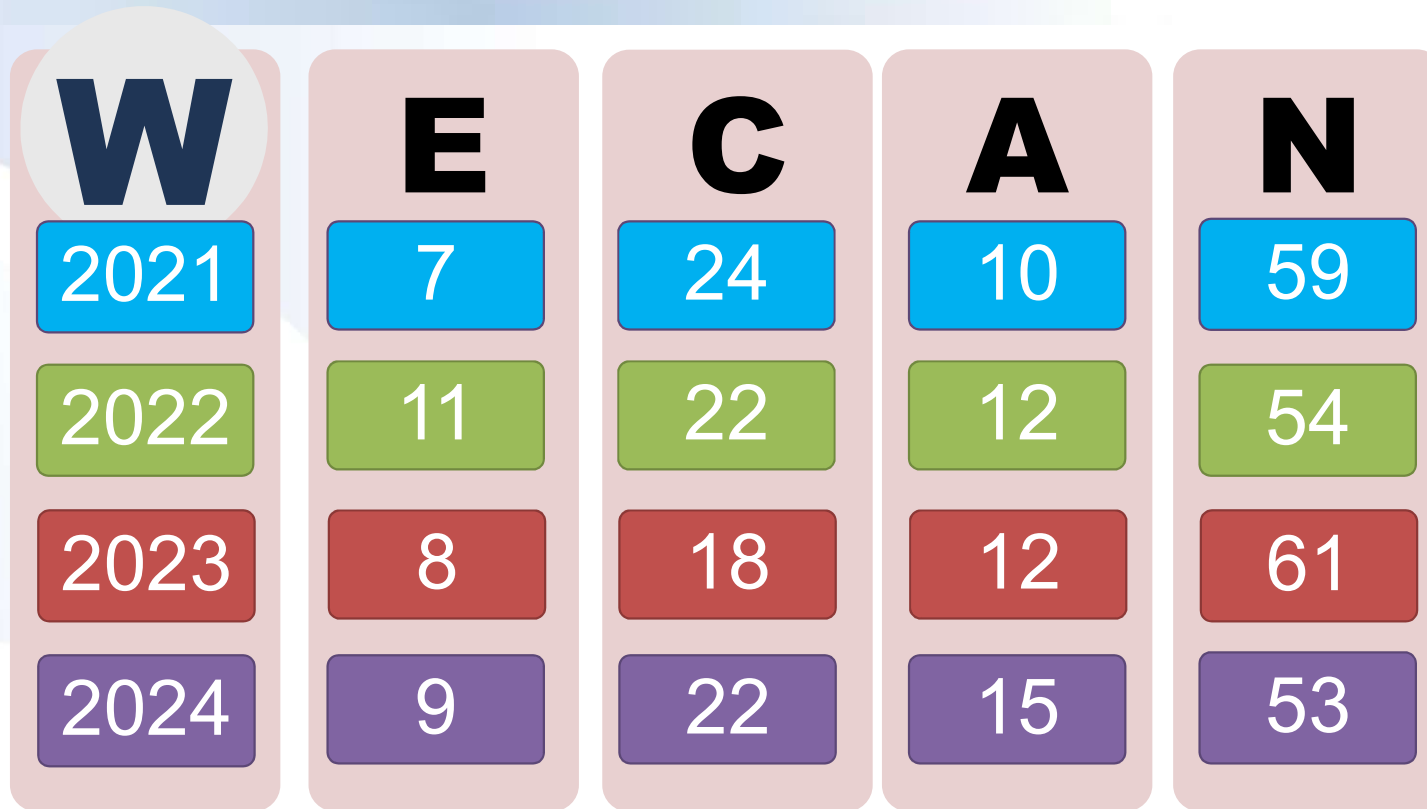
Industry	2023	%	2022	%	2021	%
N: NB	2,095	61%	2,092	54%	2,434	59%
C: Consumer Electronics	629	18%	862	22%	1,001	24%
A: Car Electronics	415	12%	476	12%	400	10%
E: New Energy	263	8%	413	11%	290	7%
Other	49	1%	50	1%	59	1%
Total	3,452	100%	3,893	100%	4,184	100%

Revenue and Share Rate by Market Segment (2024 vs. 2023 same period)

In Million of New Taiwan Dollars

Industry	2024/Q1-Q3	%	2023/Q1-Q3	%	Increase(Decrease)	%
N: NB	1,466	53%	1,594	60%	(128)	-8%
C: Consumer Electronics	602	22%	471	18%	131	28%
A: Car Electronics	411	15%	336	14%	75	22%
E: New Energy	252	9%	209	8%	43	21%
Other	39	1%	36	1%	3	8%
Total	2,771	100%	2,646	100%	125	5%

Market Segment Share Trend

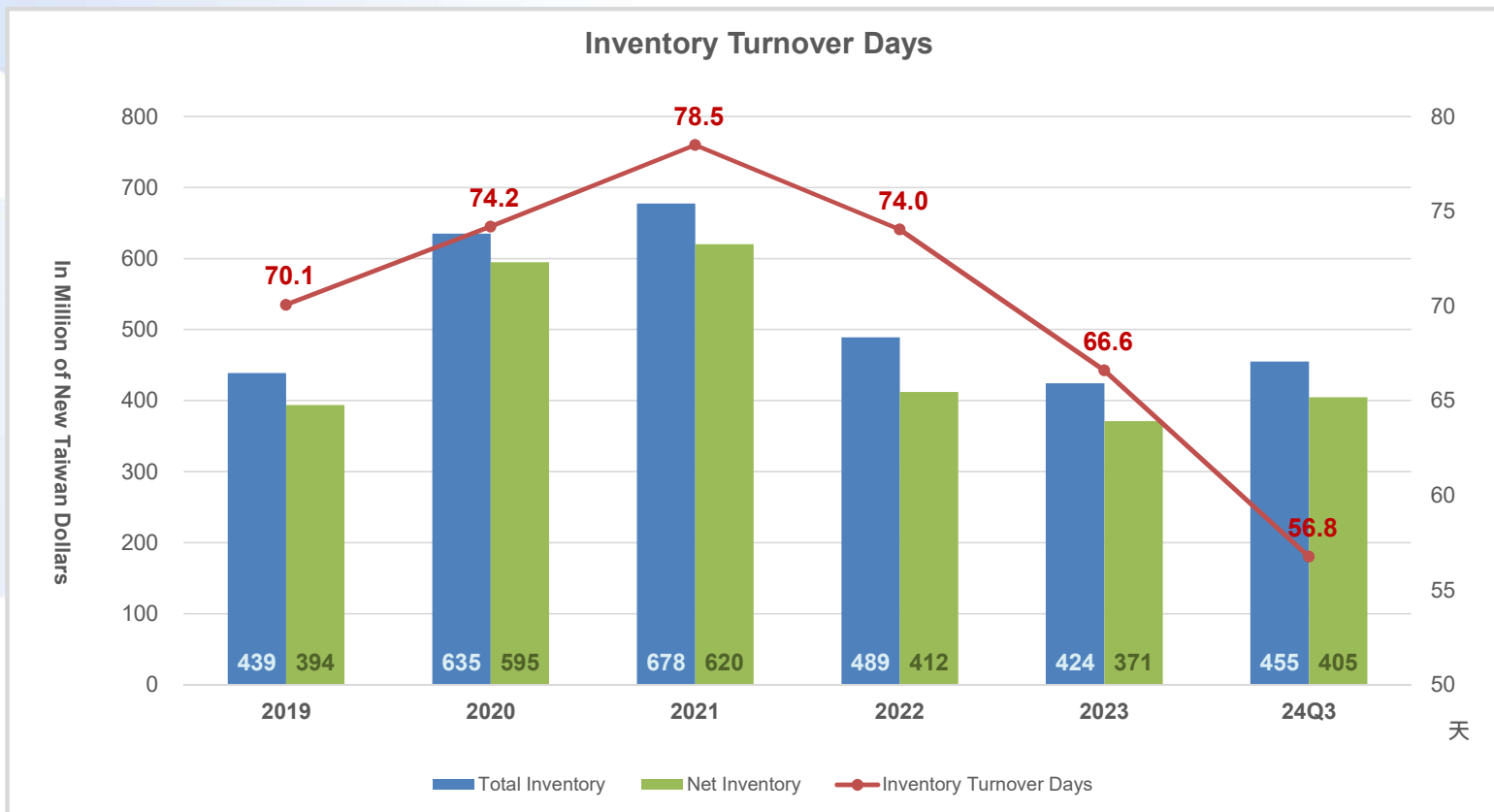


Financial Ratio

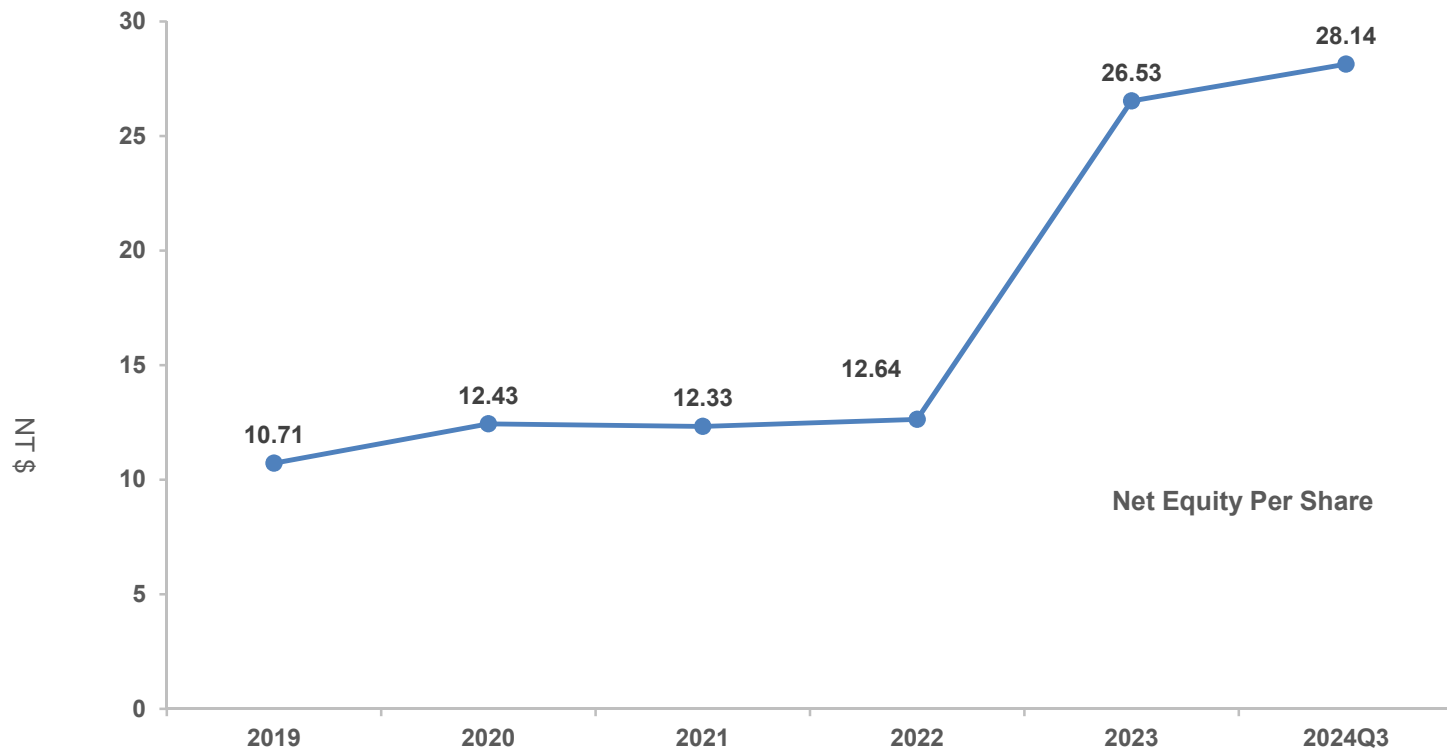
ITEM RATIO		2024Q3	2023	2022	2021	2020	2019
Financial Structure (%)	Debt Ratio	33.32%	33.42%	51.82%	50.92%	51.26%	51.01%
	Long-term Funds to Property, Plant and Equipment Ratio	774.87%	802.40%	260.36%	232.28%	235.25%	214.85%
Solvency (%)	Current Ratio	351.23%	483.19%	183.22%	181.04%	181.29%	173.73%
	Quick Ratio	327.77%	453.32%	156.74%	139.52%	141.23%	141.68%
Operating Ability	A/R Turnover	2.92	2.84	2.90	2.86	2.84	2.87
	A/P Turnover	4.18	4.08	4.10	3.95	3.97	4.61
	Inventory Turnover	6.43	5.48	4.93	4.65	4.92	5.21
	Property, Plant and Equipment Turnover	4.00	3.67	3.83	3.98	3.75	3.38
	Total Assets Turnover	0.41	0.54	0.94	1.02	1.01	0.98
Profitability	ROA	1.62%	3.01%	5.51%	6.14%	6.98%	5.17%
	ROE	3.67%	7.68%	14.50%	15.74%	17.00%	11.35%
	Net Profit Rate	3.28%	5.15%	5.72%	5.90%	6.80%	4.99%
	Basic EPS (NT\$)	0.73	1.52	1.85	1.97	2.02	1.22
Net Equity Per Share	TW Net Equity (In Million of NT\$)	3,496	3,110	1,521	1,548	1,589	1,453
	Net Equity Per Share (NT\$)	28.14	26.53	12.64	12.33	12.43	10.71



Changes In Inventory Turnover Days

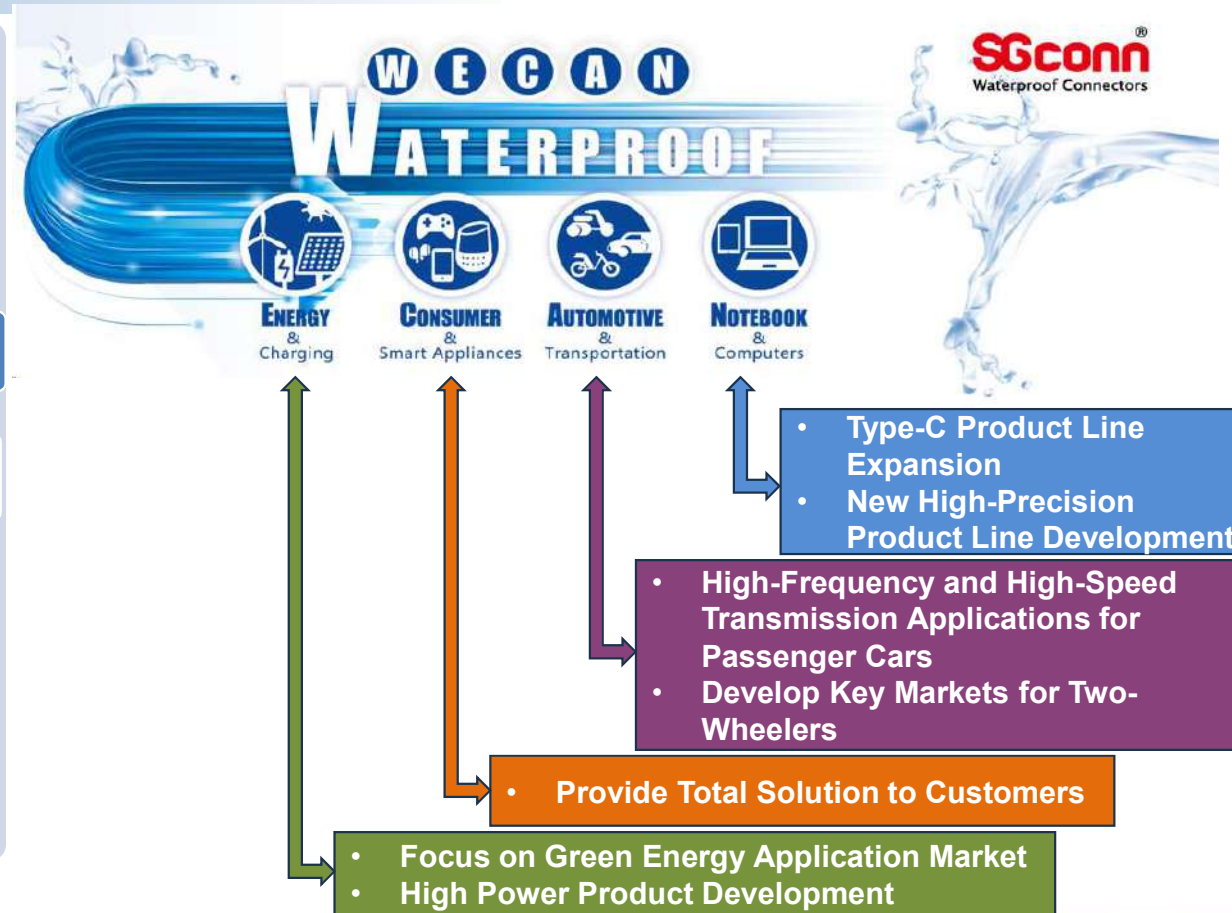
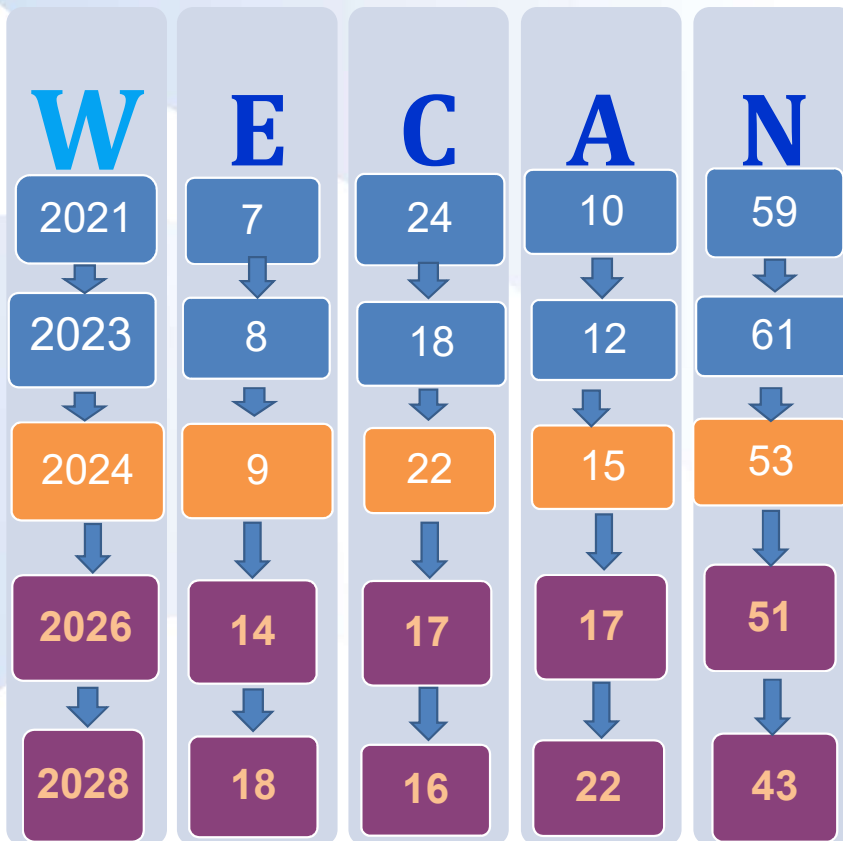


Change In Net Equity Per Share



SINGATRON Group: Future Prospects

Future Prospects



CONTACT Us

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